

Kristin Donnelly

Haas School of Business, Berkeley, CA 94720

www.kristin-donnelly.com

[Google Scholar](#)

kristin_donnelly@haas.berkeley.edu

EDUCATION

2017-present	Ph.D. Student, Marketing, University of California, Berkeley
2014-2017	Ph.D. Student, Experimental Psychology, University of California, San Diego
2013	M.A., Psychology, San Diego State University
2010	B.A., Psychology with Honors, Cum Laude, University of Arizona

RESEARCH INTERESTS

Judgment & Decision-Making, Consumer Behavior, Social Cognition, Visual Perception

PUBLICATIONS

Donnelly, K., McKenzie, C.M., & Müller-Trede, J. (in press). Do Publications in Low-Impact Journals Help or Hurt a CV? *Journal of Experimental Psychology: Applied*.

Perfecto, H., **Donnelly, K.**, & Critcher, C.R. (2019). Volume Estimation through Mental Simulation. *Psychological Science*, 30(1), 80-91.

Wilson, B., **Donnelly, K.**, Christenfeld, N., & Wixted, J. (2019). Making Sense of Sequential Lineups: An Experimental and Theoretical Analysis of Position Effects. *Journal of Language and Memory*, 104, 108-125.

Prislin, R., Crowder, M., & **Donnelly, K.** (2017). *A Case for Diversity in Research on Minority Influence*. In S. Papastamou, A. Gartikiotis, & G. Prodromitis (eds.). Majority and minority influence: Societal meanings and cognitive elaboration.

Donnelly, K., & Twenge, J. (2016). Masculine and feminine traits on the Bem-Sex Role Inventory, 1993-2012: A cross-temporal meta-analysis. *Sex Roles*, 76(9-10), 556-565.

Twenge, J. M., & **Donnelly, K.** (2016). Generational differences in American students' reasons for going to college, 1971-2014: The rise of extrinsic motives. *Journal of Social Psychology*, 156(6), 620-629.

- Media Coverage: [The Atlantic](#)

Donnelly, K., Twenge, J., Clark, M., Shaikh, S., Beiler, A., & Carter, N. (2016). Attitudes towards women's work and family roles in the United States, 1976-2013. *Psychology of Women Quarterly*, 40(1), 41-54.

- Media coverage: [TIME Magazine](#), [Huffington Post](#)

Donnelly, K., Evers, E. R. K. Time periods feel longer when they span more boundaries (*under review*)

In preparation:

Donnelly, K., St. Louis, R., Walker, D., Winkielman, P., Vul, E. Inversion Increases Attractiveness by Making Faults Harder to Identify.

CHAired SYMPOSIA

“Beliefs about the future: Anticipating the quality, controllability, and duration of future experiences.” Association for Consumer Research Annual Conference, Atlanta, 2019

AWARDS & HONORS

- 2019** **Selected for the Summer Institute on Bounded Rationality**
Max Planck Institute, Berlin, Germany
- 2019** **Selected for the Yale Whitebox Advisors Graduate Student Conference**
Yale University, New Haven, CT
- 2019** **Student Paper Award**
JDM Preconference, Society for Personality and Social Psychology, Portland, OR
- 2018-2019** **X-Lab Research Grant**
University of California, Berkeley
- 2017** **Graduate Student Association Travel Award**
University of California, San Diego
- 2017** **APS Student Travel Award**
Association for Psychological Science, Boston, MA
- 2016-2017** **Frontiers of Innovation Scholars Program (FISP), \$25,000**
Toward a computational understanding of information processing during stereotyping. With E. Vul & J. Cohen
- 2016** **Graduate Talk Series Competition (GTSlam), 2nd Place**
University of California, San Diego
The Rise of Androgyny.
- 2016** **APA Student Travel Award**
American Psychological Association
- 2016** **SPSP Grad Travel Award**
Society for Personality and Social Psychology
- 2015-2016** **Norman Anderson Award**
University of California, San Diego
- 2006-2010** **Arizona Excellence Tuition Award (4-year full-tuition scholarship)**
University of Arizona

[Vice Magazine](#) (for ongoing work on facial attractiveness)

[Haas Newsroom](#) (interviewed about replication crisis)

CONFERENCE PRESENTATIONS

Donnelly, K., & Evers, E.R.K. (2019). *Time periods feel longer when they span more hours.* Talk given at the Association for Consumer Research, Atlanta, GA.

Donnelly, K., & Evers, E.R.K. (2019). *Time periods feel longer when they span more hours.* Talk given at the Yale Whitebox Advisors Graduate Student Conference, New Haven, CT.

Donnelly, K., & Evers, E.R.K. (2019). *Time Perception.* Talk given at the Stanford-Berkeley Doctoral Conference, Berkeley, CA.

Donnelly, K., & Evers, E.R.K. (2019). *How long does it feel? Time periods feel longer when they span more hours.* Data blitz talk given at the Judgment and Decision-Making Preconference, Society for Personality and Social Psychology Conference, Portland, OR.

Donnelly, K., & Evers, E.R.K. (2018). *How long does it feel? Time periods feel longer when they span more hours.* Poster presented at the Society for Judgment and Decision-Making Conference, New Orleans, LA.

Donnelly, K., Müller-Trede, J., & McKenzie, C.R. (2018). *Do Publications in Low-Impact Journals Help or Hurt a CV?* Poster presented at the Society for Personality and Social Psychology Conference.

Donnelly, K., Walker, D., St. Louis, R., Vul, E., & Winkielman, P. (2017). *The Spiderman Effect: Faces are more attractive upside-down.* Poster presented at the Association for Psychological Science Conference.

Donnelly, K., Walker, D., St. Louis, R., Vul, E., & Winkielman, P. (2017). *The Spiderman Effect: Manipulating Face Orientation Increases Attractiveness by Making Faults Harder to Identify.* Poster presented at the Society for Personality and Social Psychology Conference, San Antonio, TX.

Donnelly, K., Walker, D., Vul, E., & Cohen, J. (2016). *Toward a computational understanding of information processing during stereotyping.* Poster presented at the Frontiers of Innovation Scholars Conference, San Diego, CA.

Donnelly, K., Twenge, J. (2016). *Changing conceptions of gender and the rise of androgyny.* Talk given at the American Psychological Association Conference, Denver, CO.

Donnelly, K., Christenfeld, N. (2016). *Morality and Person Construal: Moral Judgments Differ as a Function of Individuation.* Poster presented at the Association of Psychological Science Conference.

Donnelly, K., Christenfeld, N. (2016). *Individuation and Moral Judgment.* Poster presented at the Society for Personality and Social Psychology Conference.

Donnelly, K., Nicholls, R., Prislin, R. (2015). *Logic and Exposure to a Favorable Minority: The Power of Positive Distinction*. Poster presented at the Society for Personality and Social Psychology Conference.

Donnelly, K., Prislin, R., Nicholls, R. (2014). *The Role of the Self in Creative Expression*. Poster presented at the Society for Personality and Social Psychology Conference.

Donnelly, K., Twenge, J. (2014). *Shifting Gender Roles and the Rise of Androgyny*. Poster presented at the Society for Personality and Social Psychology Conference.

TEACHING EXPERIENCE

Single-session lectures

Marketing, B-BAY Summer Entrepreneurship Program at Haas

Graduate Teaching Assistantship

Marketing Courses

Influencing People (*Haas MBA; Prof: Clayton Critcher*)

Introduction to Marketing (*Haas undergraduate; Prof: Janet Brady*)

Creativity (*Rady MBA; Prof: Craig McKenzie*)

Psychology Courses

Emotion (*UCSD; Prof: Christine Harris*)

Social Psychology (*UCSD, Prof: Laura Dimler*)

Social Cognition (*UCSD; Prof: Jennifer Belding*)

Introduction to Social Psychology (*UCSD; Prof: Jarryd Willis*)

Human Sexuality (*UCSD; Prof: Michael Gorman*)

Section Instructor

Statistics (*SDSU; Supervisor: Melody Sadler; 2x*)

SERVICE & AFFILIATIONS

Ad-Hoc Reviewer

American Psychologist

European Journal of Social Psychology

Journal of Experimental Psychology: General

Men & Masculinities

Psychology of Women Quarterly (2x)

Sex Roles

Conference Reviewer

APA Division 8 Reviewer (2018)

SPSP Student Award Reviewer (2018)

Other Service

Volunteer speaker and section leader at the Stanford/Berkeley Introduction to Diversity in
Doctoral Education and Scholarship (IDDEAS)
Diversity Committee, UCSD Psychology

Memberships

Association for Consumer Research
Society for Personality and Social Psychology
Society for Judgment and Decision Making
Association for Psychological Science
American Psychological Association