**Kristin Donnelly**

|  |
| --- |
| Haas School of Business, Berkeley, CA 94720  [Google Scholar](https://scholar.google.com/citations?user=Fzw-vR8AAAAJ&hl=en)  kristin\_donnelly@haas.berkeley.edu |

|  |
| --- |
| **EDUCATION** |

2017-present Ph.D. Student, Marketing, University of California, Berkeley

2014-2017 Ph.D. Student, Experimental Psychology, University of California, San Diego

2013 M.A., Psychology, San Diego State University

2010 B.A., Psychology with Honors, Cum Laude, University of Arizona

|  |
| --- |
| **PUBLICATIONS** |

Perfecto, Hannah, **Kristin Donnelly**, and Clayton Critcher (2019), “Volume Estimation through Mental Simulation,” *Psychological Science, 30*(1)*,* 80-91.

**Donnelly, Kristin**, Craig R. M. McKenzie, and Johannes Müller-Trede (2019), “Do Publications in Low-Impact Journals Help or Hurt a CV?,” *Journal of Experimental Psychology: Applied. 25*(4), 744-752.

Wilson, Brent, **Kristin Donnelly**, Nicholas Christenfeld, and John Wixted (2019), “Making Sense of Sequential Lineups: An Experimental and Theoretical Analysis of Position Effects,” *Journal of Language and Memory, 104,* 108-125.

Prislin, Radmila, Marisa Crowder, and **Kristin Donnelly** (2017), *A Case for Diversity in Research on Minority Influence.* In S. Papastamou, A. Gartikiotis, & G. Prodromitis (eds.). Majority and minority influence: Societal meanings and cognitive elaboration.

**Donnelly, Kristin** and Jean M. Twenge (2016), “Masculine and feminine traits on the Bem-Sex Role Inventory, 1993-2012: A cross-temporal meta-analysis,” *Sex Roles, 76*(9-10), 556-565.

Twenge, Jean M. and **Kristin Donnelly** (2016), “Generational differences in American students’ reasons for going to college, 1971-2014: The rise of extrinsic motives,” *Journal of Social Psychology*, 156(6), 620-629.

* Media Coverage: [The Atlantic](https://www.theatlantic.com/business/archive/2016/04/motivation-college/480342/), [Psychology Today](https://www.psychologytoday.com/us/blog/our-changing-culture/201609/the-paradox-the-american-voter), [Forbes Magazine](https://www.forbes.com/sites/kateashford/2015/06/30/working-mother/?ref=altdnt&sh=7f2e51a826df)

**Donnelly, Kristin**, Jean M. Twenge, Malissa A. Clark, Samia K. Shaikh, Angela Beiler-May and Nathan T. Carter (2016), “Attitudes towards women’s work and family roles in the United States, 1976-2013,” *Psychology of Women Quarterly, 40*(1), 41-54.

* Media coverage**:** [TIME Magazine](http://time.com/3936657/exclusive-millennials-more-supportive-of-working-moms-than-previous-generations/), [Huffington Post](https://www.huffingtonpost.com/2015/07/07/america-working-moms-policies_n_7737958.html)
* Top 5% of all articles tracked by Altmetric

|  |
| --- |
| **MANUSCRIPTS UNDER PREPARATION AND REVIEW** |

**Donnelly, Kristin**, Giovanni Compiani, and Ellen R. K. Evers, “Time periods feel longer when they span more boundaries: Evidence from the Lab and the Field,” 2nd round review at *Journal of Marketing Research.*

* Hillel Einhorn New Investigator Award

**Donnelly, Kristin**, Alice Moon, and Clayton R. Critcher, “Diagnosing accuracy in metaperceptions: A consideration of two distinct approaches,” invited revision at *Current Opinion in Psychology*.

O’Donnell, Mike, Amelia Dev, Stephen Antonoplis, Stephen M. Baum, Arianna Benedetti, Brown, N. D., Belinda Carrillo, Andrew Choi, Paul Connor, **Kristin** **Donnelly**, Monica Ellwood-Lowe, Ruthee Foushee, Jansen, R., Jarvis, S. N., Lundell-Creagh, R., Ocampo, J. M., Okafor, G. N., Rahmani Azad, Z., Rosenblum, M., Schatz, D., Stein, D. H., Wang, Y., Moore, D. A., Nelson, L. D., “The psychological consequences of scarcity are less general and less replicable than they seem: An empirical audit and review,” invited revision at *PNAS*.

**Donnelly, Kristin**, William Ryan, and Leif Nelson, “Once and Again:Repeated Viewing Makes Video Content Seem More Prepared”, in preparation (manuscript available on request).

**Donnelly, Kristin,** Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman**, “**Inversion Increases Attractiveness by Making Faults Harder to Identify,” in preparation (manuscript available on request).

|  |
| --- |
| **SELECTED RESEARCH IN PROGRESS** |

“Awkward moments are less painful than we expect”, with Jen Abel, Juliana Schroeder and Francesca Gino.

“Individuation increases uncertainty about inference”, with Clayton Critcher.

“Gender differences in fate cognitions”, with Laura Kray and Neal Roese.

“Working hard or hardly working? Self-other asymmetries in perceptions of hard work”, with Arianna Benedetti and Clayton Critcher.

|  |
| --- |
| **CHAIRED SYMPOSIUM** |

**Donnelly, Kristin** (2019), “Beliefs about the future: Anticipating the quality, controllability, and duration of future experiences.” Association for Consumer Research Annual Conference. Atlanta, GA.

|  |
| --- |
| **RESEARCH PRESENTATIONS** |

**Donnelly, Kristin,** Giovanni Compiani and Ellen R. K.Evers (2020), “Time periods feel longer when they span more category boundaries,”talk given for the Einhorn Award at the Society for Judgment and Decision-Making.

**Donnelly, Kristin,** William Ryan and Leif Nelson (2020), “Repeated viewing makes video content seem more prepared and less spontaneous,”talk given at the Society for Judgment and Decision-Making.

**Donnelly, Kristin** and Ellen R. K.Evers (2019), “Time periods feel longer when they span more hours,”talk given at the Association for Consumer Research, Atlanta, GA.

**Donnelly, Kristin** and Ellen R. K.Evers (2019), “Time periods feel longer when they span more hours,”talk given at the Yale Whitebox Advisors Graduate Student Conference, New Haven, CT.

**Donnelly, Kristin** and Ellen R. K.Evers (2019), “On time perception,”talk given at the Stanford-Berkeley Doctoral Conference, Berkeley, CA.

**Donnelly, Kristin** and Ellen R. K.Evers (2019), “How long does it feel? Time periods feel longer when they span more hours*,”* data blitz talk given at the Judgment and Decision-Making Preconference, Society for Personality and Social Psychology Conference, Portland, OR.

**Donnelly, Kristin** and Ellen R. K.Evers (2019), “Time periods feel longer when they span more hours*,”* poster presented at the Society for Judgment and Decision-Making Conference, New Orleans, LA.

**Donnelly, Kristin,** JohannesMüller-Trede and Craig R. M. McKenzie (2018), “Do Publications in Low-Impact Journals Help or Hurt a CV?”,poster presented at the Society for Personality and Social Psychology Conference, Atlanta, GA.

**Donnelly, Kristin,** Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman (2017), “The Spiderman Effect: Faces are more attractive upside-down,” poster presented at the Association for Psychological Science Conference, Boston, MA.

**Donnelly, Kristin,** Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman (2017), “The Spiderman Effect: Manipulating Face Orientation Increases Attractiveness by Making Faults Harder to Identify,” poster presented at the Society for Personality and Social Psychology Conference, San Antonio, TX.

**Donnelly, Kristin,** DrewWalker, Ed Vul and Jonathan Cohen (2016), “Toward a computational understanding of information processing during stereotyping,” poster presented at the Frontiers of Innovation Scholars Conference, San Diego, CA.

**Donnelly, Kristin** and Jean M. Twenge (2016), “Changing conceptions of gender and the rise of androgyny,” talk given at the American Psychological Association Conference, Denver, CO.

|  |
| --- |
| **RANDOM MEDIA COVERAGE** |

[Vice Magazine](https://www.vice.com/en_asia/article/gv7qm9/the-agony-and-ecstasy-of-being-incredibly-hot) *(interviewed about work on facial attractiveness)*

[Haas Newsroom](https://newsroom.haas.berkeley.edu/classified-training-phd-students-to-advance-the-open-science-revolution/)*(interviewed about replication crisis)*

|  |
| --- |
| **AWARDS, HONORS AND GRANTS** |

|  |  |
| --- | --- |
| AMA-Sheth Doctoral Consortium Fellow  Hillel Einhorn New Investigator Award | 2021  2020 |
| Claire Goedinghaus Research Grant | 2020 |
| B-Lab Research Grant | 2020 |
| Selected for the Summer Institute in Bounded Rationality, Max Plank, Berlin | 2019 |
| X-Lab Research Grant | 2018-2019 |
| Student Travel Award, Association for Psychological Science | 2017 |
| Frontiers of Innovation Scholars Program, $25,000 | 2016-2017 |
| UC San Diego Graduate Talk Series Competition, 2nd place | 2016 |
| Student Travel Award, American Psychological Association | 2016 |
| Student Travel Award, Society for Personality and Social Psychology | 2016 |
| Norman Anderson Award | 2015-2016 |
| Arizona Excellence Tuition Award (4-year full-tuition college scholarship) | 2006-2010 |

|  |
| --- |
| **TEACHING EXPERIENCE** *(Teaching Assistant/Graduate Student Instructor/Reader)* |

|  |  |
| --- | --- |
| **2021**  **2018, 2020**  **2019**  **2019**  **2018**  **2013** | **Improving Our Science**  UC Berkeley Haas PhD program (Leif Nelson & Don Moore), Graduate Student Instructor  **Influencing People (Core Marketing)**  UC Berkeley Haas MBA program (Clayton Critcher), Course Assistant/Grader  **Executive Leadership**  UC Berkeley Haas MBA program (Jenny Chatman), Course Assistant/Grader  **Single-session lecture, Marketing**  UC Berkeley Haas, B-BAY Summer Entrepreneurship Program  **Introduction to Marketing**  UC Berkeley Haas undergraduate program (Janet Brady), Course Assistant/Grader  **Statistics for Psychology**  San Diego State University, Section Instructor |

|  |
| --- |
| **SERVICE** |

Journal of Experimental Psychology: General, Ad Hoc Reviewer

Journal of Behavioral Decision-Making, Ad Hoc Reviewer

Society for Consumer Psychology Conference Reviewer, 2020

American Psychological Association Conference Reviewer, 2018

Society for Social and Personality Psychology Conference Reviewer, 2018

First-generation, low-income student mentor through Berkeley-Haas BOOST, 2020- present

Section leader, Stanford/Berkeley Introduction to Diversity in Doctoral Education and Scholarship, 2019

Diversity Committee, UC San Diego Psychology, 2016

|  |
| --- |
| **PROFESSIONAL MEMBERSHIPS** |

Association for Consumer Research

Society for Consumer Psychology

Society for Personality and Social Psychology

Society for Judgment and Decision Making