

Kristin Donnelly

Haas School of Business, Berkeley, CA 94720

[Google Scholar](#)

kristin_donnelly@haas.berkeley.edu

EDUCATION

2017-present	Ph.D. Student, Marketing, University of California, Berkeley
2014-2017	Ph.D. Student, Experimental Psychology, University of California, San Diego
2013	M.A., Psychology, San Diego State University
2010	B.A., Psychology with Honors, Cum Laude, University of Arizona

PUBLICATIONS

Perfecto, Hannah, **Kristin Donnelly**, and Clayton Critcher (2019), "Volume Estimation through Mental Simulation," *Psychological Science*, 30(1), 80-91.

Donnelly, Kristin, Craig R. M. McKenzie, and Johannes Müller-Trede (2019), "Do Publications in Low-Impact Journals Help or Hurt a CV?," *Journal of Experimental Psychology: Applied*.

Wilson, Brent, **Kristin Donnelly**, Nicholas Christenfeld, and John Wixted (2019), "Making Sense of Sequential Lineups: An Experimental and Theoretical Analysis of Position Effects," *Journal of Language and Memory*, 104, 108-125.

Prislin, Radmila, Marisa Crowder, and **Kristin Donnelly** (2017), *A Case for Diversity in Research on Minority Influence*. In S. Papastamou, A. Gartikiotis, & G. Prodromitis (eds.). Majority and minority influence: Societal meanings and cognitive elaboration.

Donnelly, Kristin and Jean M. Twenge (2016), "Masculine and feminine traits on the Bem-Sex Role Inventory, 1993-2012: A cross-temporal meta-analysis," *Sex Roles*, 76(9-10), 556-565.

Twenge, Jean M. and **Kristin Donnelly** (2016), "Generational differences in American students' reasons for going to college, 1971-2014: The rise of extrinsic motives," *Journal of Social Psychology*, 156(6), 620-629.

- Media Coverage: [The Atlantic](#)

Donnelly, Kristin, Jean M. Twenge, Malissa A. Clark, Samia K. Shaikh, Angela Beiler-May and Nathan T. Carter (2016), "Attitudes towards women's work and family roles in the United States, 1976-2013," *Psychology of Women Quarterly*, 40(1), 41-54.

- Media coverage: [TIME Magazine](#), [Huffington Post](#)

MANUSCRIPTS UNDER PREPARATION AND REVIEW

Donnelly, Kristin, Giovanni Compiani, and Ellen R. K. Evers, "Time periods feel longer when they span more boundaries: Evidence from the Lab and the Field," invited revision at *Journal of Marketing Research*.

Donnelly, Kristin, William Ryan, and Leif Nelson, "Once and Again: Repeated Viewing Makes Video Content Seem More Prepared", in preparation (manuscript available on request).

Donnelly, Kristin, Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman, "Inversion Increases Attractiveness by Making Faults Harder to Identify," in preparation (manuscript available on request).

SELECTED RESEARCH IN PROGRESS

“Awkward moments are less painful than we expect”, with Jen Abel, Juliana Schroeder and Francesca Gino.
“Individuation increases uncertainty about inference”, with Clayton Critcher.
“Gender differences in fate cognitions”, with Laura Kray and Neal Roese.

CHAired SYMPOSIUM

Donnelly, Kristin (2019), “Beliefs about the future: Anticipating the quality, controllability, and duration of future experiences.” Association for Consumer Research Annual Conference. Atlanta, GA.

RESEARCH PRESENTATIONS

Donnelly, Kristin and Ellen R. K. Evers (2019), “Time periods feel longer when they span more hours,” talk given at the Association for Consumer Research, Atlanta, GA.

Donnelly, Kristin and Ellen R. K. Evers (2019), “Time periods feel longer when they span more hours,” talk given at the Yale Whitebox Advisors Graduate Student Conference, New Haven, CT.

Donnelly, Kristin and Ellen R. K. Evers (2019), “On time perception,” talk given at the Stanford-Berkeley Doctoral Conference, Berkeley, CA.

Donnelly, Kristin and Ellen R. K. Evers (2019), “How long does it feel? Time periods feel longer when they span more hours,” data blitz talk given at the Judgment and Decision-Making Preconference, Society for Personality and Social Psychology Conference, Portland, OR.

Donnelly, Kristin and Ellen R. K. Evers (2019), “Time periods feel longer when they span more hours,” poster presented at the Society for Judgment and Decision-Making Conference, New Orleans, LA.

Donnelly, Kristin, Johannes Müller-Trede and Craig R. M. McKenzie (2018), “Do Publications in Low-Impact Journals Help or Hurt a CV?”, poster presented at the Society for Personality and Social Psychology Conference, Atlanta, GA.

Donnelly, Kristin, Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman (2017), “The Spiderman Effect: Faces are more attractive upside-down,” poster presented at the Association for Psychological Science Conference, Boston, MA.

Donnelly, Kristin, Drew Walker, Rob St. Louis, Ed Vul and Piotr Winkielman (2017), “The Spiderman Effect: Manipulating Face Orientation Increases Attractiveness by Making Faults Harder to Identify,” poster presented at the Society for Personality and Social Psychology Conference, San Antonio, TX.

Donnelly, Kristin, Drew Walker, Ed Vul and Jonathan Cohen (2016), “Toward a computational understanding of information processing during stereotyping,” poster presented at the Frontiers of Innovation Scholars Conference, San Diego, CA.

Donnelly, Kristin and Jean M. Twenge (2016), “Changing conceptions of gender and the rise of androgyny,” talk given at the American Psychological Association Conference, Denver, CO.

RANDOM MEDIA COVERAGE

[Vice Magazine](#) (*interviewed about work on facial attractiveness*)

[Haas Newsroom](#) (*interviewed about replication crisis*)

AWARDS, HONORS AND GRANTS

Claire Goedinghaus Research Grant	2020
B-Lab Research Grant	2020
Selected for the Summer Institute in Bounded Rationality, Max Plank, Berlin	2019
X-Lab Research Grant	2018-2019
Student Travel Award, Association for Psychological Science	2017
Frontiers of Innovation Scholars Program, \$25,000	2016-2017
UC San Diego Graduate Talk Series Competition, 2 nd place	2016
Student Travel Award, American Psychological Association	2016
Student Travel Award, Society for Personality and Social Psychology	2016
Norman Anderson Award	2015-2016
Arizona Excellence Tuition Award (4-year full-tuition college scholarship)	2006-2010

TEACHING

2018, 2020	Influencing People (Core Marketing) UC Berkeley Haas (Clayton Critcher), Course Assistant/Grader
2019	Executive Leadership UC Berkeley Haas (Jenny Chatman), Course Assistant/Grader
2019	Single-session lecture, Marketing UC Berkeley Haas, B-BAY Summer Entrepreneurship Program
2018	Introduction to Marketing UC Berkeley Haas undergraduate program (Janet Brady), Grader
2013	Statistics for Psychology San Diego State University, Section Instructor

SERVICE

Journal of Experimental Psychology: General, Ad Hoc Reviewer
 Society for Consumer Psychology Conference Reviewer, 2020
 American Psychological Association Conference Reviewer, 2018
 Society for Social and Personality Psychology Conference Reviewer, 2018
 First-generation, low-income student mentor through Berkeley-Haas BOOST, 2020- present
 Section leader, Stanford/Berkeley Introduction to Diversity in Doctoral Education and Scholarship, 2019
 Diversity Committee, UC San Diego Psychology, 2016

PROFESSIONAL MEMBERSHIPS

Association for Consumer Research (ACR)
 Society for Consumer Psychology (SCP)
 Society for Personality and Social Psychology (SPSP)
 Society for Judgment and Decision Making (SJD)